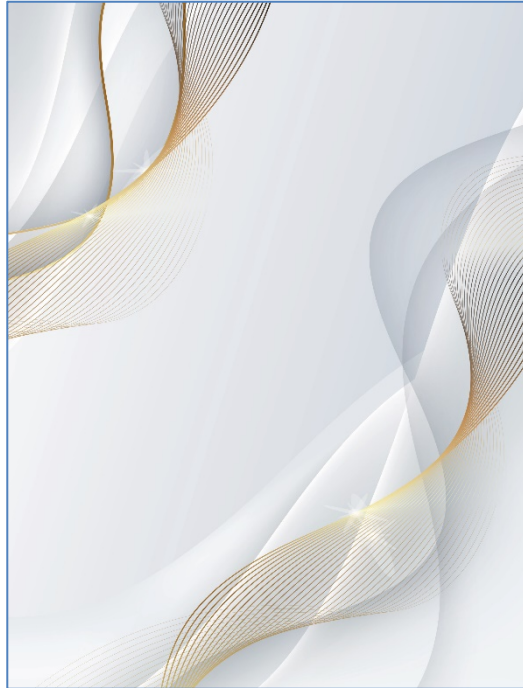




SOUTHERN ACIDS (M) BERHAD



**43rd ANNUAL
GENERAL MEETING**

26 AUGUST 2024

**SHAREHOLDERS
BRIEFING**



SLIDE 1 **SOURCE OF INFORMATION & DISCLAIMER**

Source of Information Used For The Presentation

- ❖ **The Company's 2024 Annual Report; and**
- ❖ **All other information that are available from Bursa Malaysia Securities Berhad's website.**

Disclaimer

Information contained in this presentation is intended solely for your reference. Such information and its accuracy are subject to change without notice and it may not contain all material information concerning the Company. We do not make any representation regarding, and assumes no responsibility or liability for, the accuracy or completeness of, or any errors or omissions in, any information contained herein.



SLIDE 2 **CONTENT**

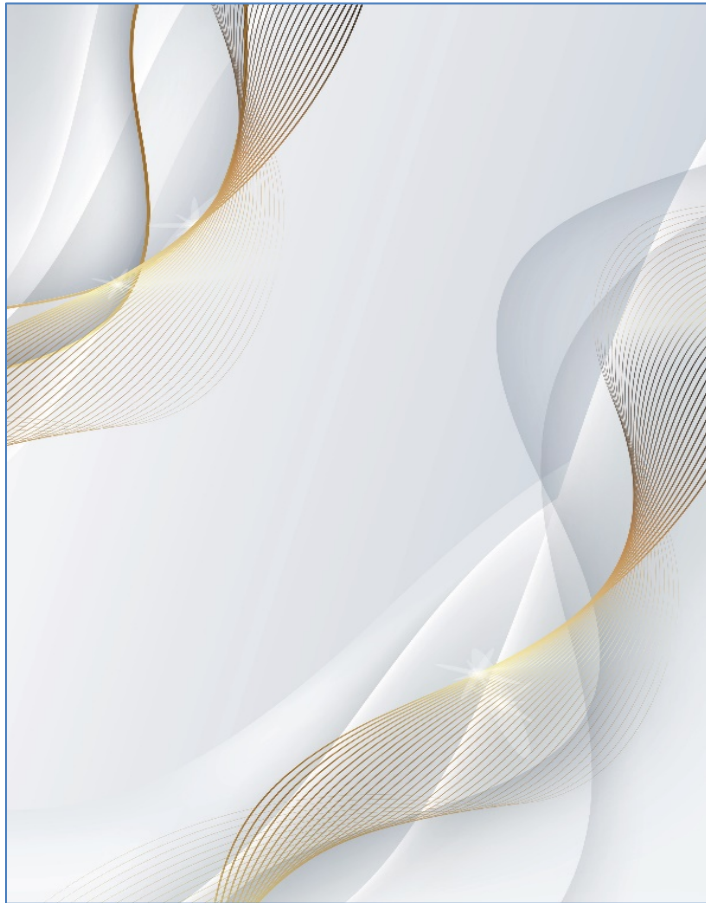
- 1. Southern Acids (M) Berhad (“SAB or the Company”) & Its Subsidiaries**
 - a. SAB & Its Subsidiaries Key Financial Highlights For The Financial Year Ended 31 March 2024 (“FY2024)**

- 2. The Respective Segments**
 - a. Review Of The Respective Segments’ Financial Performance**
 - b. Respective Segments’ Outlook For The Financial Year Ending 31 March 2025 (“FY2025”)**

- 3. Questions & Answers**



SOUTHERN ACIDS (M) BERHAD



SAB & ITS SUBSIDIARIES

KEY FINANCIAL PERFORMANCE FOR FY2024



SLIDE 3 **SAB & ITS SUBSIDIARIES' FINANCIAL PERFORMANCE**

	FY2024 RM'000	FY2023 RM'000	Changes RM'000	Changes %
Consolidated Revenue	907,963	1,099,875	(191,912)	(17.4%)
Consolidated Profit Before Tax ("PBT") / (Loss Before Tax) ("LBT")	43,166	74,909	(31,743)	(42.4%)
Segment's PBT/(LBT)				
Oleochemical Manufacturing	(32,645)	(27,149)	(5,496)	(20.2%)
Milling & Cultivation	48,927	74,552	(25,625)	(34.4%)
Healthcare Services	35,731	31,420	4,311	13.7%



SLIDE 4 SAB & ITS SUBSIDIARIES' KEY FINANCIAL HIGHLIGHTS

	FY2024	FY2023	Changes	
	RM'000	RM'000	RM'000	%
Consolidated Profit After Tax And Minority Interest	13,634	33,292	(19,658)	(59.0%)
Shareholders' Equity	779,570	754,927	24,643	3.3%
	RM	RM	RM	%
Net Asset Per Share	5.69	5.51	0.18	3.3%
Earnings Per Share	0.10	0.24	0.14	(58.3%)
Dividend Per Share	0.05	0.05	-	-



SOUTHERN ACIDS (M) BERHAD



REVIEW OF THE RESPECTIVE SEGMENTS' FINANCIAL PERFORMANCE



SLIDE 5 OLEOCHEMICAL MANUFACTURING FINANCIAL PERFORMANCE

	FY2024 RM'000	FY2023 RM'000	Changes RM'000	Changes %
Revenue	356,142	478,996	(122,854)	(25.6%)
PBT/(LBT)				
Core PBT/(LBT)	(37,576)	(27,777)	(9,799)	(35.3%)
Non-Core PBT	4,931	628	4,303	> 100.0%
	(32,645)	(27,149)	(5,496)	(20.2%)



SLIDE 6

OLEOCHEMICAL MANUFACTURING OUTLOOK FOR FY2025

Challenging, key factors are as follows:

1. External factors;

- ❖ Highly competitive global market;
- ❖ USD/MYR exchange rate; and
- ❖ Volatility of commodity prices.

1. Internal factors;

- ❖ Rising production costs; and
- ❖ Increasing trend of regulated items (especially utilities prices and wages).



SLIDE 7

MILLING & CULTIVATION FINANCIAL PERFORMANCE

	FY2024 RM'000	FY2023 RM'000	Changes RM'000	Changes %
Revenue	413,259	484,796	(71,537)	(14.8%)
PBT				
Core PBT	16,428	52,404	(35,976)	(68.7%)
Non-Core PBT	32,499	22,148	10,351	46.7%
	48,927	74,552	(25,625)	(34.4%)



SLIDE 8

MILLING & CULTIVATION OUTLOOK FOR FY2025

Challenging, the performance of Milling & Cultivation is largely subjected to the following uncontrollable factors:-

- ❖ Commodity prices;
- ❖ Availability of fresh fruit bunches, externally and internally;
- ❖ Higher production costs such as labour, fertiliser and fuel costs; and
- ❖ Climate change.



SLIDE 9

HEALTHCARE SERVICES FINANCIAL PERFORMANCE

	FY2024 RM'000	FY2023 RM'000	Changes RM'000	Changes %
Revenue	117,959	112,727	5,232	4.6%
PBT				
Core PBT	32,361	28,808	3,553	12.3%
Non-Core PBT	3,370	2,612	758	29.0%
	35,731	31,420	4,311	13.7%



SLIDE 10

HEALTHCARE SERVICES OUTLOOK FOR FY2025

Continue stable growth

- ❖ Continue to improve our service levels as follow:-
 - High quality healthcare services
 - Enhance medical facilities; and
 - Strengthening the team of medical professionals



SLIDE 11

SAB GROUP OUTLOOK FOR FY2025

**We remain cautious,
the concern over global market uncertainty
and ongoing geopolitical tensions
are significant factors that will challenge
our businesses.**



SOUTHERN ACIDS (M) BERHAD



**THANK YOU
QUESTIONS
&
ANSWERS**